

#### WELCOME CYLISTS NETWORK P-BAC Cycling Summit 2013 Louisa Mursell Projects Director Phone: 416-827-2774/1-866-701-2774 Email: Imursell@transportationoptions.org Www.welcomecyclists.ca www.transportationoptions.org

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# **Project Background**



- Project Coordinators
- Project Background
- Project Scope
- Project Partners





Ontario Trillium Foundation

#### 36 workshops – 1060 attendees 780 participating locations - 26 regions



### What is the Welcome Cyclists Network?

- Goal is to create a network of cycle friendly businesses that together enhance the regions cycle tourism product
- Comprehensive program
- Individual business profile / collective profile
- Economic development
- Target end users visiting cycle tourists and local cyclists

#### Promoting cycle tourism & bicycle friendly businesses in Ontario







## Who Can Participate?

- Accommodations
- Food Services
- Attractions



• Bike Stores and other cycling related business/organization Certified Bicycle Friendly









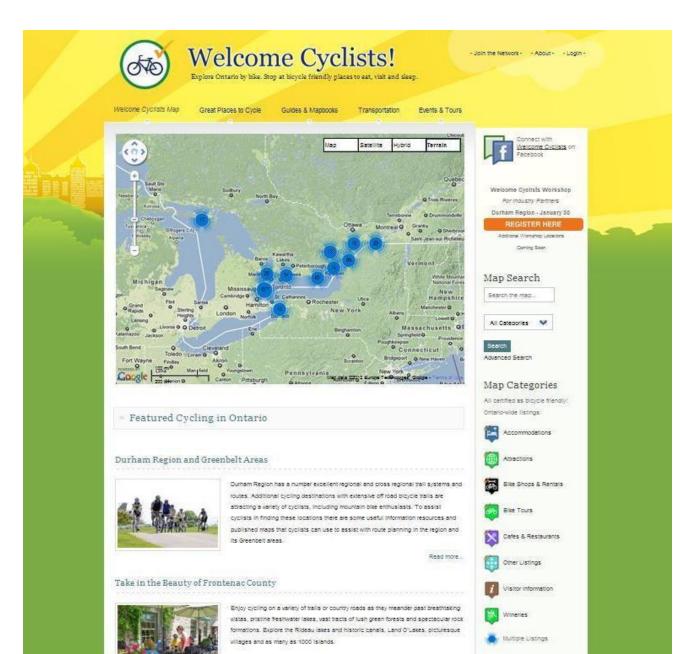
# **Network Participant Benefits**



- Workshop & Tool Kit
- Product knowledge
- Welcome Cyclists website listing & decal
- Access to growing cycle tourism market
- Potential for group marketing opportunities
- Formation of a larger network in region, and across Ontario



### www.welcomecyclists.ca



# Welcome Cyclists Locations Offer:

- Secure bike lock-up area
- Local cycling information
- Use of basic bicycle repair tool set (accommodations only)
- Healthy, local food options (where served)
- Rest area and water (attractions)





Certification Criteria Checklist

# Network Participant – Registration Information Options:



- 1. Attend workshop & register (at workshop or on-line)
- 2. Register on-line without workshop attendance
- **Criteria Checklist ~ No Charge to Participate**



#### Welcome Cyclists Workshop Workshop Agenda:

- 1. Introduction & Overview
- 2. Welcome Cyclists Network Program
- 3. Industry Standards & Criteria Checklist
- 4. Promotional & Marketing Opportunities
- 5. Who Are Cycle Tourists?
- 6. Why Welcome Cyclists?
- 7. Why Peterborough–Kawartha Lakes– Northumberland?

Guest Speakers

- 8. Destination Development
- 9. Q&A
- **10. Next Steps**



**Kawartha Lakes** 

- & Peterborough
- June 2012
- 2 Workshops
- 65 Participating locations, includes Northumberland



# Welcome Cyclists Network



#### **OPPORTUNITY TO GROW PROGRAM**

- Word of mouth
- Identify businesses
- Information and marketing materials to potential businesses
- Inclusion and promotion in tourism materials and industry outreach

#### **OPPORTUNITY TO GROW CYCLE TOURISM**







Cycle tourism is big business around the world ....

- Cycle Tourism: International
- Cycle Tourism: Canada
- Cycle Tourism: Ontario
   Cycle Tourism Is Growing In Ontario



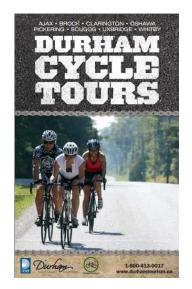
### Cycle Tourism Is Growing In Ontario New Developments

#### **New cycling routes**

- Greenbelt Cycling Route
- Georgian Bay Cycling Route
- Lake Erie Waterfront Trail
- Itineraries & routes
   CycleON MTO Cycling Strategy







### Cycle Tourism Is Growing In Ontario New Developments

#### **Promotions & Marketing**

- Number of Cycling Events
- Club rides
- Welcome Cyclists webpage



**CYCLING CLU** 

- Ontario Cycle Tourism Information Centre
- 2014 Cycling In Ontario marketing brochure



BOOK BY NOVEMBER 29, 2013	n Ontario
	Active, Affluent and interested in In Ontario
	ND THE WELCOME CYCLISTS' NETWORK Your Part of Ontario!
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### Cycle Tourism Is Growing In Ontario Partners

- VIA Rail / GO Train
- Ministry of Tourism Culture & Sports
- Kawartha Lakes Northumberland RTO8
- City of Peterborough & City of Kawartha Lakes
- Regions across Ontario





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